

FREQUENTLY ASKED QUESTIONS

WHAT IS A MAQUILADORA?

It is a Mexican manufacturing facility where products are made for exportation usually into the US. They are typically owned by non-Mexican corporations that take advantage of favorable wages and tariffs as well as their close proximity to the US border.

HOW LONG WILL IT TAKE TO START UP AN OPERATION?

Since the infrastructure is already in place, we are able to bring a new customer/product on line within weeks of a decision to start.

I DON'T UNDERSTAND THE IMPORT/EXPORT ISSUES, CAN YOU HELP ME WITH THAT?

Our experienced staff can determine if there are any applicable tariffs on the raw materials or finished goods. They can also prepare all necessary documentation and provide guidance on the import/export process.

ARE MATERIALS/PRODUCTS SUBJECT TO DUTY?

In most cases the answer is no. Raw materials sourced within the NAFTA zone are not subject to duty. Non-NAFTA materials are subject to duty once they are distributed in the US market. Manufacturing in our Maquiladora delays the duty charges on non-NAFTA materials.

DO I HAVE TO MANAGE THE LOGISTICS OF MANUFACTURING "OFF-SHORE"?

Absolutely not. We have a logistics staff on site that can manage shipping raw materials into our factory and finished product back to your facility. They will also handle all of the import/export documentation and coordinate moving product across the border.

DO YOU OFFER REGIONAL SOURCES OF SUPPLY FOR RAW MATERIAL?

Yes. Our materials group can identify local sources of supply for injection molded parts, metal parts, packaging materials, etc. Once the specification is known, they can manage the supply chain to the point material arrives at your receiving dock.

WHAT IS THE TYPICAL TRANSIT TIME? HOW LONG DOES IT TAKE TO MOVE PRODUCT ACROSS THE BORDER?

The facility is located within 5 minutes of the Texas border; therefore, trucks will typically clear customs and cross the border into the US within 1/2 day of leaving our shipping dock.

HOW IS THE COMMERCIAL RELATIONSHIP HANDLED?

Single point of contact appointed. Management reports generated periodically to report various metrics including: quality, on time delivery, inventory reconciliation.

WHAT ARE THE BENEFITS TO MY COMPANY?

- Reduced labor costs
- Fast implementation and startup
- Reduced inventory costs due to 'next-day' shipping to the US
- Low shipping costs due to proximity to the US
- Consistent high quality assembly
- Commercial contract with a US-based company
- No risk to intellectual property

IS THE FACTORY ENVIRONMENTALLY CONTROLLED?

Our modern manufacturing facility is supplied with filtered and temperature controlled air to create a comfortable working environment and to protect the integrity of the products that we manufacture.

HOW DO I GET STARTED?

Simply fill out the FREE Pro Forma Questionnaire; we'll evaluate your business case and contact you to discuss the opportunity.

IN A HURRY?

Call us to discuss your application over the phone.

877-904-3162



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